

27 to 28 September 2016 | Frankfurt am Main/Offenbach | Germany

Partnering
Conference

European Business Development Conference



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www.biodeutschland.org/ebdc2016

European Business Development Conference

Sponsorship contact

Matthias Bach · Project Manager Marketing
 Tel.: +49 30 72625-136
 E-Mail: bach@biodeutschland.org



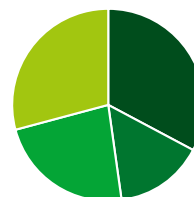
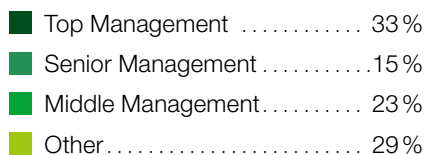
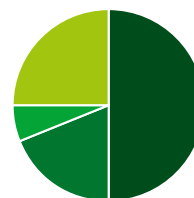
Conference profile

The European Business Development Conference (EBDC) is an annual event for leading decision makers from biotechnology and pharmaceutical firms.

About half of innovative drugs result from national – but especially international – collaborations. The EBDC provides a forum for making contacts and discussing topics and trends of relevance to the market.

The conference participants come from a wide range of backgrounds. Decision makers from innovative biotech firms can meet business development managers from pharmaceutical companies, finance professionals, service providers and consultants. This means that you can meet experts from all areas of business development. The event is thus an ideal occasion for making contacts of strategic and operational importance.

Attendee profile



Sponsorship Opportunities

Sponsorship opportunities are available for companies seeking maximum exposure to EBDC participants. We offer a variety of branding opportunities for you to position your company both pre-event and during the conference, as well as the option of presenting your firm as part of the event programme.

Through an understanding of your corporate objectives, we can develop a package of benefits tailored to meet your individual needs and budget. www.biodeutschland.org/tl_files/content/veranstaltungen/2016/EBDC/EBDC_2016_Opportunities.pdf

Tuesday, 27 September 2016

09:00–09:30 Registration/Breakfast

09:30–09:45 **Opening Remarks:**
Peter Heinrich, BIO Deutschland

09:45–10:15 **Keynote: Carolyn E. Green**, Pfizer

10:15–11:00 **Company Presentations**
Chair: **Barbara Freischem**,
EBE – European Biopharmaceutical Enterprises

- Bone Therapeutics
- Heidelberg Pharma
- XL-protein

11:00–11:45 Coffee Break/Partnering

11:45–12:00 **Bayer Research Innovations
& Partnering Strategies**
Jörg Knäblein, Bayer Pharmaceutical Division

12:00–13:15 **Session 1:**
**Trends in Immuno-oncology –
what's new and which approaches
are most promising?**

Chair: **Christian Schetter**, Rigontec
Khatereh Ahmadi, MSD
Christian Schetter, Rigontec
Klaus Suwelack, Janssen Cilag

13:15–14:45 Lunchbuffet/Partnering

13:25–14:25 **Luncheon: Start-Up-Pitches
With kind support of Science4Life**

Chair: **Eckart Krupp**, Science4Life

Abviris, Ad-O-Lytics, Atriva Therapeutics,
Beacon Cure, BEROCEUTICA, Cellestia Biotech,
cpo – cellular phenomics & oncology Berlin-Buch,
Cyprumed, Procera Pharmaceuticals, SPINDIAG

14:45–16:15 **Company Presentations**
Chair: **Peter Heinrich**, BIO Deutschland

- Apogenix
- AiCuris Anti-infective Cures
- R-Biopharm
- Be the Partner/Cytolon
- apceth
- Phenex Pharmaceuticals

16:15–17:00 Coffee Break/Partnering

16:25–16:55 **Topic Based Partnering
Liver and Gastrointestinal diseases:
The last uncharted territory**

Chair: **Claus Kremoser**, Phenex Pharmaceuticals
Liat Hayardeny, Galmed Pharmaceuticals
Dr. Axel Maibücher & Dr. Patrick Y. Müller,
Novartis Pharma

17:00–17:30 **Company Presentations**
Chair: **Detlef Terzenbach**, Hessen Trade & Invest

- Zedira
- GenXPro

17:30–18:45 **Session 2:**
The financial landscape in Europe

Moderator: **Holger Bengs**, BCNP Consultants
Ute Günther, BAND
Claus Asbjørn Andersson, Sunstone Capital
Karsten Fischer, BioMedPartners
Felicitas Riedl, European Investment Bank
Gretchen Schweitzer,
MacDougall Biomedical Communications

19:00 Transfer to Dinner

19:30–22:30 **Networking Reception & Dinner
Dinner Speech:**
Detlef Terzenbach, Hessen Trade & Invest

Wednesday, 28 September 2016

08:00–09:00 Breakfast/Partnering

09:00–09:30 **Keynote: Peter Hammann**, Sanofi

09:30–10:50 **Session 3:**
**Cures for Alzheimer's, Parkinson's
and other neurologic diseases**

Chair: **Thomas Stöhr**, A2M Pharma
Konrad Glund, Probiodrug
Andreas Muhs, AC Immune
Oliver Siegel, Affiris
Michael Thormann, origenis

10:50–11:00 **Introduction to cell & gene therapy**
Ajan Reginald, Celixir

11:00–11:45 Coffee Break/Partnering

11:10–11:40 **Topic Based Partnering
When will cell & gene therapy hit
the big stage?**
Chair: **Ajan Reginald**, Celixir

11:45–13:15 **Session 4:**
**Challenges and advantages in
R&D of orphan medicinal products**

Chair: **Andreas L.G. Reimann**,
admedicum Business for Patients
Andreas L.G. Reimann,
admedicum Business for Patients
Martine Zimmermann, Alexion

13:15–13:30 **Closing remarks**
André H.R. Domin, Technologiepark Heidelberg

13:30–14:30 Lunchbuffet/Partnering

14:30–16:00 **Working Group Bio-IT & Big Data (Public part):**

Chair: **Martin Pöhlchen**,
Sinfonie Life Science Management

**Smart digitization: Improved patient care
and efficiency are not a contradiction**
Klaus Heumann, Biomax

IT at Centogene – analytics for rare diseases
Volkmar Weckesser, Centogene

Health-Engagement and the legal framework
Petra Streng, SAP

Partnering

We see partnering as an additional benefit for great networking. We will pause our regular conference programme to provide special sessions for speed meetings (15 minutes each) at both days of the conference.

Partnering sessions

Tuesday, September 27:	11:10–11:40	(2 Slots)
Tuesday, September 27:	13:25–14:40	(5 Slots)
Tuesday, September 27:	16:40–17:10	(2 Slots)
Wednesday, September 28:	08:10–08:55	(3 Slots)
Wednesday, September 28:	11:10–11:40	(2 Slots)
Wednesday, September 28:	13:40–14:25	(3 Slots)

Topic-based partnering

In addition to normal partnering, we would like to offer you the opportunity to meet others with an interest in particular topics. To this end, we will set up chaired groups where you can speak with other stakeholders.

Registration Form

10th European Business Development Conference
27 and 28 September 2016 | Frankfurt am Main/Offenbach

Register now! This exclusive event is organised for a limited number of participants with Small and Medium-sized Enterprises and international pharmaceutical companies in mind.



Scan to register
online

Fees

For members of European, Special and Regional Partners ⁺	
<input type="radio"/> Attendance	545.00 €
<input type="radio"/> Attendance and company presentation*	1,095.00 €
<input type="radio"/> 2 nd delegate from the same company**	390.00 €

⁺ ASEBIO, BIA, BIO Deutschland, Bionow, BioPartner, EAPB, EBE, Eucope, EuropaBio, FlandersBio, LISA, MediWales, OneNucleus, Swiss Biotech Association or company based in Hesse (Germany)

My company is member of _____

For non-members of the associations mentioned above	
<input type="radio"/> Attendance	985.00 €
<input type="radio"/> Attendance and company presentation*	1,975.00 €
<input type="radio"/> 2 nd delegate from the same company**	830.00 €

(VAT excluded (19% VAT applicable). All bank charges to be paid by the forwarder.)

* Company presentation: Provided profiles of presenting companies will be included in delegate packages. Presentation slots will be 15 minutes long (Q&A time included).

Opportunities for additional discussion will be provided during one-to-one meetings, coffee breaks, lunch & dinner.

** 2nd delegates are kindly requested to fill in a registration form as well

Terms and Conditions

Cancellation

No reimbursement in case of cancellation after 1st September 2016.

Replacement Delegates

If you are unable to attend, you may transfer your registration to a colleague at no extra charge. Please confirm the details of the replacement in writing to events@biodeutschland.org (fax: +49-30-72625-138) before 10th September.

Payments

An invoice will be mailed. Fees should be remitted via bank transfer after receipt of the invoice, stating the invoice number, the name of the participant and the keyword "EBDC-2016". Participants will only be accepted at the conference on receipt of payment.

Documentation

Participants will be provided with exclusive material.

Amendments to the programme/Cancellation of the event

In the event of amendments additional to the conference agenda, they will be published on our website asap. However, we reserve the right to amend the programme content, timings or speakers without notice. In case of cancellation, our liability is limited to refund of registration fees only.

The Organiser shall not be liable for any failure or delay in performing any of its obligations if the failure or delay is due to any cause beyond its reasonable control, including unavailability of the venue of the Event, act of God, war, terrorist activity, civil commotion, malicious damage by a third party, strike, lock-out or other employee dispute, compliance with a law or governmental order, rule, regulation or directive, fire, flood or storm.

Conclusion of Contract

The agreement is deemed to take effect by written confirmation of the registration by BIO Deutschland.
This contract is subject to German Law.

Delegate Details (Please complete in capital letters and fax this registration form to +49 30 72625-138)

First name _____ Last name _____

Company _____ Position _____

Address _____ VAT-ID _____

City _____ Postal Code _____ Country _____

Phone _____ E-mail _____

City, Date

Company stamp, Signature