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BIO DEUTSCHLAND  
Biotechnologie-Industrie-Organisation Deutschland e.V.

23<sup>RD</sup> AND 24<sup>TH</sup> SEPTEMBER 2013 | DUSSELDORF | GERMANY

## Business Development Conference

# Pharma and European Biotech – A valuable Collaboration to Improve Health



# DAY ONE:

Monday, 23<sup>rd</sup> September 2013

10.30–11.00 Registration/Breakfast

11.00–11.15 **Opening Remarks**  
Peter Heinrich, BIO Deutschland

11.15–11.45 **Keynote:**  
**How to create sustainable success in the healthcare sector**

Simon Moroney, MorphoSys

11.45–12.15 **Company Presentations**

12.15–13.15 Lunch

13.15–13.30 **Svenja Schulze**, Minister of Innovation, Science and Research of the German State of North Rhine-Westphalia

13.30–14.45 **Company Presentations**

14.45–16.00 **Session I:**  
**What is the impact of new technologies and novel therapeutic approaches to fight cancer?**

Chair and Keynote:  
Detlev Biniszkiwicz, AstraZeneca  
Susanne Arbogast, Roche Diagnostics  
Christine Günther, apceth  
Jörg Knäblein, Bayer  
Andrew Slade, Menarini Biotech (invited)  
Michael Teifel, Aeterna Zentaris

16.00–16.30 Coffee Break

16.30–17.45 **Company Presentations**

17.45–19.15 **Session II:**  
**Processes to find promising projects and future winners. What are today's investment criteria?**

Chair:  
Gottfried Freier, Kaye Scholer LLP  
Karsten Henco, HS Life Sciences  
Frank Kalkbrenner, Boehringer Ingelheim  
Olivier Litzka,  
Edmond de Rothschild Investment Partners  
Martin Pöhlchen, Sinfonie Life Science Management

20.00–22.30 **Dinner**

Welcome Address:  
Bernward Garthoff, BIO.NRW Cluster Biotechnologie

## Company Presentations:

Monday, 23<sup>rd</sup> September 2013

11.45–12.15 Chair:  
Claudia Englbrecht, BIO Deutschland  
· Ganymed  
· Biocrates

13.30–14.45 Chair:  
Thorsten Peuker,  
Sartorius Stedim Systems  
· Adrenomed  
· Apogenix  
· CureVac  
· Paion  
· Protagen

16.30–17.45 Chair:  
Christoph Block,  
BIO.NRW Cluster Biotechnologie  
· Algiax  
· PharmAbcine  
· Riemser  
· t-cell Europe  
· Ugichem

## Company Presentations:

Tuesday, 24<sup>th</sup> September 2013

10.00–11.15 Chair:  
Dieter Russmann, Parexel  
· Glycotope  
· Immunservice  
· Janssen Cilag  
· Lipopharma  
· Noxxon

# DAY TWO:

Tuesday, 24<sup>th</sup> September 2013

09.00–09.30 Registration/Breakfast

09.30–10.00 **Keynote:**  
**Value through innovation:  
Partnering with Boehringer  
Ingelheim**

Paola Casarosa,  
Boehringer Ingelheim

10.00–11.15 **Company Presentations**

11.15–11.30 Coffee Break

11.30–13.00 **Session III:**  
**Compelling market opportunities  
for rare and ultra rare diseases.  
What are the financial, clinical and  
regulatory risks involved?**

Chair and Keynote:  
Andreas Reimann, Mukoviszidose Institut

Aldo Ammendola, 4SC  
Tina Flatau, Prosenza  
Thomas Meier, Santhera

13.00–14.00 Lunch

14.00–15.45 **Session IV:**  
**Chronic diseases – Are there novel  
therapies to improve the quality  
of life for individuals with chronic  
conditions?**

Chair:  
Martin Pöhlchen,  
Sinfonie Life Science Management

Paola Casarosa, Boehringer Ingelheim  
Joachim Fruebis, Pfizer  
Lubor Gaal, Bristol Myers Squibb  
Mark McDade, UCB  
Gerben van't Klooster, Galapagos

15.45–16.00 **Closing Remarks**

16.00 Departure