

## European Business Development Conference

Pharma and European Biotech – A valuable Collaboration to Improve Health

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### Company Profile: RIEMSER Pharma GmbH

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**Existing co-operations:**

**Request for co-operations:**

#### The Company

RIEMSER Pharma GmbH is a growing international specialty pharmaceutical company headquartered in Greifswald/Germany. The Company is primarily focused on acquiring, marketing, selling and developing branded prescription pharmaceuticals in attractive niches in selected therapeutic areas with high medical need. RIEMSER delivers sustained growth that is driven organically through product life cycle management of the Company's existing portfolio, international expansion and targeted acquisitions.

Founded in 1991, RIEMSER acquired more than 200 drugs and marketing authorizations from leading pharmaceutical companies. Recent acquisitions include the anti-infectives package RIFA from Grünenthal GmbH (2010) and the bisphosphonate Ostac® (clodronic acid) from Roche (2012).

#### Technology and Product Information

RIEMSER's key strategic areas comprise oncology, dermatology, and anti-infectives.

In the area of oncology, the product range covers supportive and palliative care including antiemetic, cytostatics, immunomodulation, and immunostimulation preparations for the treatment of intoxication effects during chemotherapy and tumour pain.

The anti-infectives product range focuses on pharmaceuticals against infectious diseases, such as tuberculosis and clostridium difficile associated diarrhea.

The dermatological portfolio includes a comprehensive range of products for skin-diseases, such as neurodermatitis, psoriasis, acromycosis, acne and herpes, also taking in preparations for hyperhidrosis (excessive sweating).

#### Partnering Interests

RIEMSER's growth strategy is based on organic portfolio optimisation, portfolio innovation, internationalisation and product acquisitions. Therefore, the Company pursues international strategic partnerships and constantly seeks attractive business opportunities in the defined key strategic areas.